## Hindustan Times Mumbai Meri Hai

#HTgetsMumbai #MumbaiMeriHai



### HT Mumbai Meri Hai

**Objective:** is to drive brand association and connect with Mumbaiites, readers as well as non-readers, to make it clear that HT belongs to Mumbai and it understands Mumbai best.

**Insight:** In a socially charged context where Mumbaiites have been exposed to serious messages, citizens would welcome a bit of cheer, positivity and entertainment. Such messages are often shared, giving momentum to the message.

HT selectively picked up facets of Mumbai which evokes passion and emotion in every Mumbaiite; facets which display the 'spirit of Mumbai'



### HT Mumbai Meri Hai

Video Release

### Digital Amplification

#### **Surround Sound**

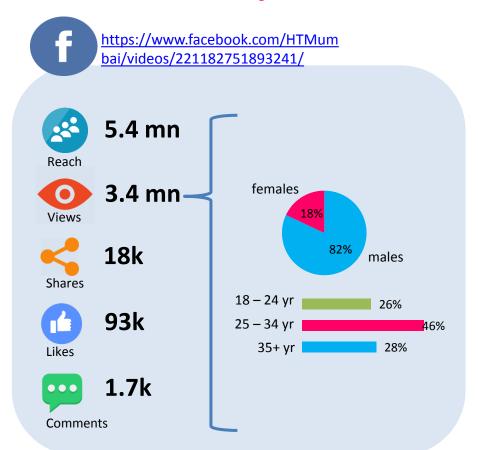
Reader Engagement

- Using a digital first approach, staggered the MMH film to gain maximum eyeballs.
- Trended nationally & in Mumbai on Twitter garnering over
- Facebook/YouTube: key medium to promote video and engage with viewers
- Instagram: Social media influencers to write about MMH and their story
- Twitter: Engagement with readers/non readers with #MumbaiMeriHai

- Cinema: MMH films playing across PVR screens in key geography (Western suburbs + SoBo)
- Radio: Jingle spots on Fever + Nasha + RJ's interacting with listeners on the slogan 'Mumbai Meri Hai'

- Editorial
- 12 part MMH series in main book + 6 part series in HT Café
- Celeb/Social influencers bytes on MMH
- Reader Contest
- Inviting entries from readers

### Reach and Visibility





### Social Media Engagement

#### ← Hindustan Times Mumbai Meri Hai



#### HTMumbai

17 Aug at 7:00am • 🕙

#Mumbai embraces and belongs to everyone in different ways. For some, it's their favourite chai tapri, for others, it's their favourite vada pav stall or a favourite bench at Juhu beach. Hindustan Times celebrates these little ties to this dream city which makes you say 'Mumbai Meri Hai'.

Share this video with your friends and family and celebrate the spirit of this beautiful city, after all this is not just where you live, this is where you'll always belong. 10 lucky winners who share the video will win Amazon youchers worth Rs 1000.

#HTgetsMumbai #MumbaiMeriHai #HT

MUMBAI MERI HAI...



#HindustanTimes

Comment Comment





Suman Kamath I loved the video and the newspaper ad too. It echoes the sentiments of every person be it local or a migrant about how this never sleeping city embraces and protects every person touching the shores of this vibrant city. Truly #MumbaiMeriHai Balki sabki hai . Hai na?



Faisal Malik The last line in the advertisement saying "Pair rakhne ki jagah nahi par Dil mein bahot jagah hai" is a perfect line to describe the best city in this world — Mumbai 💛 😊

Like · Reply · Message · 1d · Edited





Shalini Kiran Mumbai Meri hai .. I proud to be a Mumbaikar.. yes I appreciate that at late night girl can work... As compare to other city. Here girl are safe A big thanks to Mumbai police. And HTMumbai





Risshi C SSharma Superb...I can vouch this is best creation in recent times ...

Like · Reply · Message · 2d





#### Karuna Rai HTMumbai

#MumbaiMeriHai

Thanks #HTMumbai for sharing such a wonderful Video.. I am staying in mumbai since last 15 years.. And this city has given me everything I want.

Join friends...

Sheetal Kharat

Laxmi Bansode

Bharti Gupta

### Mumbai is singing to #MumbaiMeriHai



#### 1,11,973 views

vitastabhat Mumbai is the only city I've been to, where I can travel around at night if I need to, without a second question. Whether you're working late night, partying or just hanging out someplace else, you know you'll reach home safely, taxis/ Autos/Locals/cabs, no matter what the transport is. Time does not stand still here, whether its day or night . I have always loved the vibe of this "city that never sleeps"! One of the many things that define Mumbai

Here's my entry for 'Sing it Mumbai' contest. You can also participate to win prizes!

#HTGetsMumbai #MumbaiMeriHai #SingltMumbai @htmumbai sing it Mumbai contest

Video @filtershade



#### 3.025 views

thegirlinskyhighheels I've lived in mumbai all my life so I'm definitely a mumbai girl, all about the hustle bustle. The city truly stands by its tag line "A city that never sleeps". I've been coming home so late due to such an unpredictable work schedule but I've never feared travelling alone at night because it's just so safe here in this city, there is a constant hustle which is, hands down my absolutely favourite part about Mumbai. Here's a chance to participate for HT Mumbai Meri Hai contest. You can participate and win exciting prizes. Let's qo! #SingitMumbai #HtgetsMumbai #MumbaiMeriHai #HindustanTimes @htmumbai

Shot by @thetiltedlens

My darling music/cue and spot boy @\_divyansh\_mehra

View All 42 Comments



#### 38.357 views

the.vogue.vanity Even though I don't belong to this city since forever but it truly accepts me as it's mine! It was no less than a dream for me to leave everything behind and shift to this beautiful city, a city full of Dreams, Mumbai. Even though I came here alone but it never felt alone. As they say, You always have something or the other to do, you don't even realize how time is flying when you are in Mumbai and that's the best thing I love about this city is its hustle and admist that hustle, the peace! The peace you get when you head to any of of the beaches, you have that too :) Here's my entry for HT Mumbai Meri Hai contest. You can also participate and win exciting prizes. #SingitMumbai #HtgetsMumbai #MumbaiMeriHai #HindustanTimes @htmumbai



#### 817 views

theglocaljournal @htmumbai @hindustantimes Mumbai is home. Mumbai is a word which instantly flutters you into glee. Mumbai is mumbai because of PEOPLE. Amidst all the chaos, pollution, dirt, traffic; as you move across you are welcomed by warm people in every corner from every caste lending you a hand, greeting a smile to an unknown in a train, gracing you with humility.

Here's my entry for HT Mumbai Meri Hai contest. You can also participate and win exciting prizes.

P.S I know I can't sing and I am bad, but who cares?

#ht #hindustantimes #htmumbai #mumbaimeribai

https://www.instagram.com /p/Bm2cLAXFL1k/?utm sour ce=ig share sheet&igshid=c fb2wzj5lmku

https://www.instagram.com /p/Bm-VKBdhjin/?utm source=ig s hare sheet&igshid=vq8htoc g1iuw

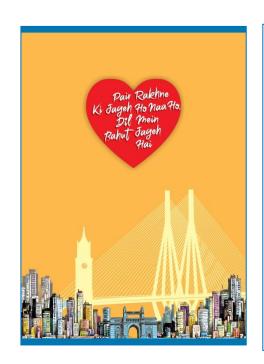
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### Print campaign

Campaign launch with French window followed by thematic ads







### Edit series

#### 12 part edit series in MB

Celebrating Mumbai through it's people Profiling 12 Mumbaikars and their stories



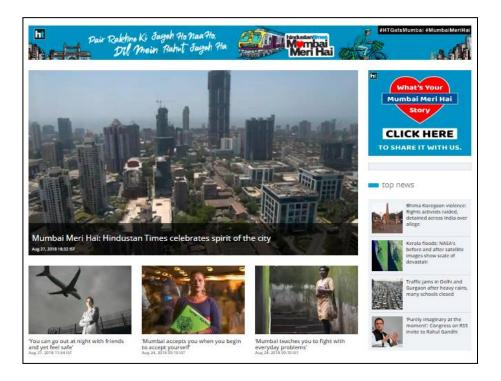
#### 6 part edit series in Cafe

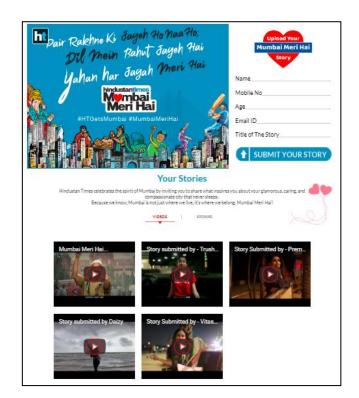
Explore Mumbai's food, grounds, night life through these listicles



### Hindustantimes.com

Special page made for MMH with all Edit content <a href="https://www.hindustantimes.com/mumbai-meri-hai">https://www.hindustantimes.com/mumbai-meri-hai</a>





### Outdoor







#### 7 key sites in Mumbai

Marine drive Lower Parel Bandra Andheri Vikhroli Santacruz



### Other mediums



Cinema 2 weeks long PVR, Cinemax, Inox Radio 300 spots of 30 secs





Cinema:31<sup>st</sup> Aug – 14<sup>th</sup> sep 2 weeks

10 screens
PVR Phoenix
PVR Andheri
Cinemax Infinity Malad
Sangam Big Cinema
Regal Colaba

Spots 17<sup>th</sup> Aug – 20<sup>th</sup> Sep 12 spots per day on Fever & Nasha

MMH Jingle Sing and Dance with MMH





15 second Jingle made for local trains

Duration – 20<sup>th</sup> – 24<sup>th</sup> Aug, 27<sup>th</sup> – 31<sup>st</sup> Aug

15 trains I 10 days I 40 times a day

#### CNBC TV 18

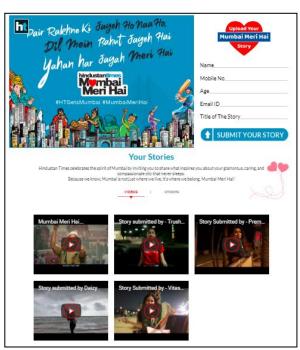
30<sup>th</sup> Aug – 7<sup>th</sup> Sep 2 weeks duration 1 min jingle to be played 10 times a day

#### #MumbaiMeriHai Contest

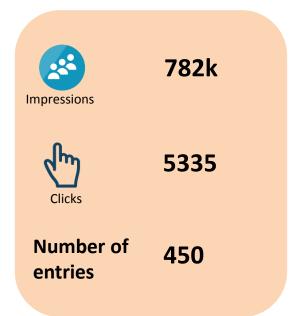
#### Create a movement

- 31<sup>st</sup> Aug 24<sup>th</sup> Sep
- Invite people to share their Mumbai Meri Hai stories through videos and pictures
- Entries to be submitted to special contest page https://www.hindustantimes.com/mumbai-meri-hai-contest/
- Promote contest on print, digital and radio





### #MumbaiMeriHai Contest – Reader Engagement







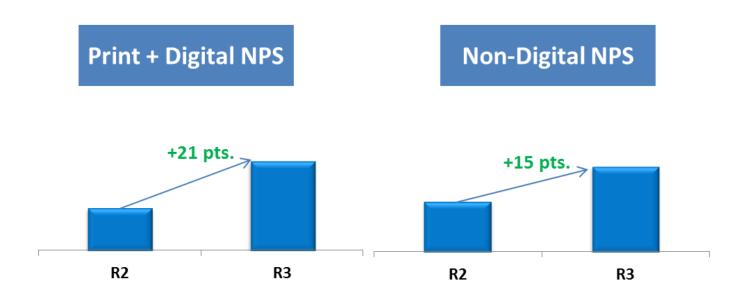


https://www.facebook.com/delectable.reveries/videos/683 833638668683/

# CAMPAIGN RESULTS IMPACTING BRAND

**ADVOCACY** 

# PRINT + DIGITAL IMPACTING NPS – Increase in NPS among Digital readers led by Social Media Campaign



Impact of the MMH campaign has led to the increased Brand advocacy